



## THE FAMILY



## DIRECT AWARD CONTRACTING

WITH ALASKAN TRIBAL OWNED 8(a) CERTIFIED ENTITIES

In meeting real-time mission requirements and supporting the operational tempo of today's global business enterprise, Federal agencies are often challenged by laborious, lengthy, and resource intensive acquisition processes to acquire solutions. Contract vehicle limitations further complicate this issue and can reduce the effectiveness of program managers and operators to secure technology, products, and services to meet mission demands.



## DIFFERENTIATED PROCUREMENT ADVANTAGE

Copper River offers a differentiated procurement advantage. As defined by the SBA 8(a) program Alaskan Tribal-Owned companies, like Copper River, are able to provide flexible procurement benefits to our government clients which enables us to create, grow and manage their business. These FAR-compliant procurement benefits include:

### Alaska Native Tribal-Owned SBA 8(a)

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For DOD entities, 8(a) direct award contract thresholds are increased to \$100M without justification.\* 8(a) direct award contracts may be awarded for any amount above the \$100M threshold through the simplified Justification & Authorization process.\*\* [\*FAR 19.808-1(a), \*\*FAR 6.302-5(b)(4)]

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For non-DOD entities, 8(a) direct award contracts may be awarded to an Alaskan Tribal 8(a) entity of up to \$25M without justification. This is above the standard \$4.5M threshold other 8(a) entities are subject to.\* In addition, 8(a) direct award contracts may be awarded for any amount above the \$25M threshold through the Justification & Authorization process.\*\* (\*13 CFR 124.506(b), \*\*48 CFR 6.303.1)

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Any 8(a) direct award contract awarded to an 8(a) entity is non-protestable. [13 CFR 124.517(a)]



## THE SIMPLIFIED STEPS TO A DIRECT AWARD CONTRACT

Direct awarded contracts established with Alaskan Tribal entities can be requirements-based single award contracts, Blanket Purchase/Ordering Agreements (BPA/BOA) or Indefinite Delivery, Indefinite Quantity (IDIQ) type contracts offering incredible flexibility to buyers in meeting both near and long-term acquisition and mission needs. In our experience, we've seen that IDIQ, task order-based contracts provide the government acquisition community significant flexible and time-saving advantages including:

- Initial IDIQ contract award may obligate minimal funds to establish contract vehicle
- Provides flexibility in issuing task orders when requirements become known and funding becomes available
- Offers the full spectrum of services and products required to support mission needs
- Under a multiple Contract Line Item Number (CLIN) construct
- Offers maximum flexibility during the peak end-of-year budget cycle
- Allows quick-reaction capability to meet all requirements in high tempo environments



The process for establishing a direct award contract with Copper River has been streamlined with the help of the SBA. These contracts, which can be requirements based single award, Blanket Purchase/Blanket Ordering Agreements (BPA/BOA), or Indefinite Delivery, Indefinite Quantity (IDIQ), offer incredible flexibility and agility to our clients - meeting both near and long-term acquisition and requirements needs.

## ABOUT THE COPPER RIVER FAMILY OF COMPANIES

Owned by the Native Village of Eyak, the Copper River Family of Companies are a collection of both current and graduated Small Business Administration (SBA) 8(a) Certified entities that bring extensive experience supporting the diverse missions of our clients. From Cyber Security Solutions to IT Business Professional Services, and Construction Services to Marine Manufacturing, our vast past performance spans across multiple sectors to support a wide-range of requirements. Highly-skilled in solving complex challenges, Copper River brings a team of seasoned professionals that work closely with our clients to understand their problems and address their challenges through unique, customized solutions and services. For over a decade, our clients entrust us to deliver modern, agile, and differentiated solutions and services.

